

B S R & Co. LLP

Chartered Accountants

5th Floor, Lodha Excelus,
Apollo Mills Compound
N. M. Joshi Marg, Mahalaxmi
Mumbai - 400 011
India

Telephone +91 (22) 4345 5300
Fax +91 (22) 4345 5399

Limited Review Report on Unaudited Quarterly and Year to Date Standalone Financial Results of Kaya Limited pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To the Board of Directors of Kaya Limited

We have reviewed the accompanying statement of unaudited standalone financial results ('the Statement') of Kaya Limited ('the Company') for the quarter ended 31 December 2018 and year to date results for the period 1 April 2018 to 31 December 2018, attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on these unaudited standalone financial results based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" specified under Section 143(10) of the Companies Act, 2013. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial results are free of material misstatement. A review is limited primarily to inquiries of the Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited standalone financial results prepared in accordance with applicable accounting standards i.e. Indian Accounting Standards ('Ind AS') prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations including the manner in which it is to be disclosed, or that it contains any material misstatement.

The comparative standalone financial results of the Company for the quarter ended 30 June 2017 which are included in the standalone financial results for the nine months ended 31 December 2017 had been reviewed by the predecessor auditor who had expressed an unmodified conclusion thereon as per their report dated 2 August 2017 and which has been furnished to us by the Company's Management and has been relied upon by us for the purpose of our review of the Statement. Our conclusion is not modified in respect of this matter.

For **B S R & Co. LLP**

Chartered Accountants

Firm's Registration No: 101248W/W-100022



Rajesh Mehra

Partner

Membership No: 103145

Mumbai
6 February 2019

Sr. No.	Particulars	Quarter ended			Nine months ended		Year ended
		31 December 2018 (Unaudited)	30 September 2018 (Unaudited)	31 December 2017 (Unaudited)	31 December 2018 (Unaudited)	31 December 2017 (Unaudited)	31 March 2018 (Audited)
1	Income						
	(a) Revenue from operations	5,491.43	5,208.68	4,962.72	15,808.15	15,054.02	20,119.90
	(b) Other income	70.01	172.45	117.06	338.67	526.67	958.26
	Total income	5,561.44	5,381.13	5,079.78	16,146.82	15,580.69	21,078.16
2	Expenses						
	(a) Cost of materials consumed	380.81	371.00	344.49	1,058.96	803.63	1,145.14
	(b) Purchase of stock-in-trade	61.61	14.01	23.21	85.97	76.00	103.87
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	53.45	22.46	(65.93)	119.95	142.13	126.85
	(d) Employee benefits expense	1,350.38	1,273.71	1,290.86	4,025.54	4,048.73	5,425.63
	(e) Finance costs	-	-	0.00	0.01	1.18	10.03
	(f) Depreciation and amortisation expense	354.84	395.19	336.65	1,086.63	891.66	1,314.11
	(g) Other expenses	3,523.94	3,488.21	3,684.22	10,307.41	10,660.61	14,323.91
	Total expenses	5,725.03	5,564.58	5,613.50	16,684.47	16,623.94	22,449.54
3	(Loss) before tax (1 - 2)	(163.59)	(183.45)	(533.72)	(537.65)	(1,043.25)	(1,371.38)
4	Tax expense:						
	(a) Current tax	-	(258.98)	-	(258.98)	-	-
	(b) Deferred tax	-	-	-	-	(123.39)	(37.81)
	Total tax expense	-	(258.98)	-	(258.98)	(123.39)	(37.81)
5	Profit / (loss) for the period (3 - 4)	(163.59)	75.53	(533.72)	(278.67)	(919.86)	(1,333.57)
6	Other comprehensive income / (loss) (gross of tax)						
	(a) Items that will not be reclassified to profit or loss						
	Tax on above	(4.19)	(4.19)	1.27	(12.58)	3.80	(16.77)
	(b) Items that will be reclassified to profit or loss	-	-	-	-	-	-
	Tax on above	-	-	-	-	-	-
	Total other comprehensive income / (loss) (net of income tax)	(4.19)	(4.19)	1.27	(12.58)	3.80	(16.77)
7	Total comprehensive income / (loss) for the period (5 + 6)	(167.78)	71.34	(532.45)	(291.25)	(916.06)	(1,350.34)
8	Paid-up equity share capital	1,306.41	1,306.41	1,303.02	1,306.41	1,303.02	1,303.09
	Face value per equity share	10.00	10.00	10.00	10.00	10.00	10.00
9	Earnings per equity share (of Rs. 10 each) (not annualised):						
	(a) Basic	(1.25)	0.58	(4.10)	(2.14)	(7.06)	(10.24)
	(b) Diluted	(1.25)	0.58	(4.10)	(2.14)	(7.06)	(10.24)
	See accompanying notes to the standalone financial results						



Notes to the Kaya Limited Standalone financial results:

1. This statement has been prepared in accordance with the Companies (Indian Accounting Standards) Rules, 2015 (Ind AS) prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies to the extent applicable.
2. The Standalone unaudited financial results of Kaya Limited ("the Company") for the quarter and nine months ended 31 December 2018 were reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 6 February 2019. These financial results have been subject to limited review by the statutory auditors of the company and are available on the company's website - <http://www.kaya.in>.
3. The Company has single operating segment viz. "Skin Care Business" in terms of Ind AS 108.
4. Other expenses includes rent of Rs 2,786.91 lakhs (31 December 2017: Rs 2,621.20 lakhs) and consumption of stores of Rs 1,949.64 lakhs (31 December 2017: Rs 2,157.92 lakhs) for nine months ended 31 December 2018.
5. Following are the particulars of Employee Stock Options pursuant to various schemes:

Particulars	Quarter ended	Quarter ended
	31 December 2018	31 December 2017
Balance at the beginning of the quarter		
Granted during the quarter	119,122	180,053
Forfeited / lapsed during the quarter	-	-
Exercised during the quarter	12,464	8,589
Outstanding at the end of the quarter	-	2,147
	106,658	169,317

6. The Company adopted Ind AS 115 with a modified retrospective approach, with the effect of initially applying this standard being recognised at the date of initial application (i.e. 1 April 2018) in Retained Earnings. Hence, the figures for the comparative periods and year ended 31 March 2018 have not been restated. On adoption of Ind AS 115, the Company refined its accounting of performance obligations including allocation of fair values and treatment of upfront fees. Consequently, Rs 2,370.38 lakhs of Revenue from Operations has been reduced from Retained Earnings as at 31 March 2018. Further, as a result of this change, Revenue from Operations for the quarter ended 31 December 2018 is higher by Rs 125.49 lakhs and loss after tax is lower by an equal amount. The Basic and Diluted EPS for the quarter ended 31 December 2018 is Rs (1.25) per share instead of Rs (2.21) per share.

7. Previous period/year figures have been regrouped/reclassified to make them comparable with those of current period.

Place : Mumbai

Date: 6 February 2019



Harsh Mariwala

 Chairman and Managing Director