

# Kaya Limited

February 6, 2019

To,

**BSE Limited**

Market Operations Department,  
1st Floor, Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai – 400001  
**BSE Scrip Code: 539276**

**National Stock Exchange of India Limited**

'Exchange Plaza', 5<sup>th</sup> Floor,  
Plot No. C/1, G Block,  
Bandra Kurla Complex,  
Bandra(E), Mumbai 400051  
**NSE Symbol: KAYA**

**Subject: Media Release –Q3 – FY2018-19**

Dear Sir/ Madam,

Please find enclosed a media release by Kaya Limited in respect of the quarter ended December 31, 2018.

This is for your information and records.

For **Kaya Limited**

Nitika D.

**Nitika Dalmia**  
**Company Secretary &**  
**Compliance Officer**



Encl: A/a

## **KAYA LIMITED**

### **Media Release**

#### **Kaya Limited**

#### **Consolidated Revenue up by 5%**

#### **Consolidated EBITDA up by 404% and PAT by 82%**

#### **Q3 FY19**

Kaya Limited posted consolidated Revenue from Operations of INR 105.0 crores for the quarter ended 31<sup>st</sup> December 2018, a growth of 5% over corresponding quarter ended 31<sup>st</sup> December 2017.

India business reported a double-digit Revenue growth of 11% and International business declined by 1% over Q3 LY

Consolidated Operating EBIDTA at INR 6.3 crores (6% of Revenue), for the quarter ended 31<sup>st</sup> December 2018, as compared to INR 1.2 crores (1% of Revenue), for the corresponding quarter in previous year. Improvement of INR 5 crs.

Consolidated Profit after Tax and Minority Interest for the quarter ended 31<sup>st</sup> December 2018, is INR (0.8) crores compared to INR (4.2) crores for the corresponding quarter ended 31<sup>st</sup> December 2017.

#### **9M FY19**

Kaya Limited posted consolidated Revenue from Operations of INR 316.5 crores for 9 months ended 31<sup>st</sup> December 2018, a growth of 4% over corresponding period ended 31<sup>st</sup> December 2017.

India business reported a Revenue growth of 5% and International business Revenue grew by 4% over 9M LY.

Consolidated Operating EBIDTA at INR 15.5 crores (5% of Revenue), for 9 months ended 31<sup>st</sup> December 2018, as compared to INR (0.3) crores, for the corresponding period in previous year.

Consolidated Profit after Tax and Minority Interest for 9 months ended 31<sup>st</sup> December 2018 is INR (3.3) crores compared to INR (13.0) crores for the corresponding period ended 31<sup>st</sup> December 2017.

**Kaya Limited** is leading specialty skin care, solution provider in India and Middle east either directly or through one or more of its subsidiaries. Kaya Limited ("Kaya") was incorporated on 27th March, 2003 as part of wholly owned subsidiary of Marico Limited and was demerged from Marico Limited in September, 2013. Kaya delivers holistic skincare solutions through its range of Kaya Skin Clinics (99 in India and 24 in the Middle East) and product retail outlets/touch point (490+ in India).

**Kaya Skin Clinic**, chain of specialized skincare clinics, offers customized solutions by expert dermatologists delivered through a synergistic combination of products and services backed by state-of-the-art safe skincare technologies. Kaya runs with a single minded objective of delivering flawless skin through expert skincare solutions that include services in the areas of Acne/Acne-scar Reduction, Pigmentation, Anti-Ageing, Laser Permanent Hair Reduction, etc. along with regular beauty enhancement & maintenance services. Kaya also has a range of more than 70 skincare & hair care products ranging from daily skin care to specific skin concerns like acne, pigmentation, ageing, etc.

*For more information visit [www.kaya.in](http://www.kaya.in)*

Kaya Limited, Regd. Off: 23/C, Mahal Industrial Estate, Mahakali Caves Road, Andheri (East), Mumbai 400 093.Tel: (91-22) 66195000

# Website: [www.kaya.in](http://www.kaya.in) # Email: [investorrelations@kayaindia.net](mailto:investorrelations@kayaindia.net)