

B S R & Co. LLP

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Auditor's Report on standalone annual financial results of Kaya Limited pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

To the Board of Directors of Kaya Limited

We have audited the standalone annual financial results of Kaya Limited ('the Company') for the year ended 31 March 2019 ('the Statement'), attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations'). Attention is drawn to the fact that the figures for the last quarter ended 31 March 2019 and the corresponding quarter ended in the previous year as reported in these standalone annual financial results are the balancing figures between audited figures in respect of the full financial year and the published year to date figures upto the end of the third quarter of the relevant financial year. Also, the figures up to the end of the third quarter had only been reviewed and not subjected to audit.

These standalone annual financial results have been prepared on the basis of audited standalone annual financial statements and reviewed quarterly standalone financial results which are the responsibility of the Company's Management. Our responsibility is to express an opinion on these standalone annual financial results based on our audit of the annual financial statements which have been prepared in accordance with the recognition and measurement principles laid down in the Companies (Indian Accounting Standards) Rules, 2015 as per Section 133 of the Companies Act, 2013 and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the standalone annual financial results are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.

In our opinion and to the best of our information and according to the explanations given to us, these standalone annual financial results:

- (i) are presented in accordance with the requirements of Regulation 33 of the Listing Regulations in this regard; and
- (ii) give a true and fair view of the net loss and other comprehensive income and other financial information for the year ended 31 March 2019.

For B S R & Co. LLP
Chartered Accountants

Firm's Registration No: 101248W/W-100022



Rajesh Mehra

Partner

Membership No: 103145

Mumbai
7 May 2019

Kaya Limited
Statement of Standalone Financial Results for the quarter and year ended 31 March 2019

(Rs. in Lakhs)

Sr. No.	Particulars	Quarter ended			Year ended	
		31 March 2019 (Audited)	31 December 2018 (Unaudited)	31 March 2018 (Audited)	31 March 2019 (Audited)	31 March 2018 (Audited)
1	Income					
	(a) Revenue from operations	5,124.75	5,491.43	5,065.88	20,932.90	20,119.90
	(b) Other operating income	48.92	-	-	48.92	-
	(c) Other income	152.56	70.01	431.59	491.23	958.26
	Total income	5,326.23	5,561.44	5,497.47	21,473.05	21,078.16
2	Expenses					
	(a) Cost of materials consumed	559.88	380.81	341.51	1,618.84	1,145.14
	(b) Purchase of stock-in-trade	57.81	61.61	27.87	143.78	103.87
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(276.87)	53.45	(15.28)	(156.92)	126.85
	(d) Employee benefits expense	1,253.75	1,350.38	1,376.90	5,279.29	5,425.63
	(e) Finance costs	-	-	8.85	-	10.03
	(f) Depreciation and amortisation expense	440.70	354.84	422.45	1,527.33	1,314.11
	(g) Other expenses	3,704.03	3,523.94	3,663.30	14,011.44	14,323.91
	Total expenses	5,739.30	5,725.03	5,825.60	22,423.76	22,449.54
3	(Loss) before tax (1 - 2)	(413.07)	(163.59)	(328.13)	(950.71)	(1,371.38)
4	Tax expense:					
	(a) Current tax	-	-	-	-	-
	(b) Deferred tax	-	-	85.58	-	(37.81)
	(c) Excess provision for earlier years	(296.02)	-	-	(555.00)	-
	Total tax expense	(296.02)	-	85.58	(555.00)	(37.81)
5	(Loss) for the period (3 - 4)	(117.05)	(163.59)	(413.71)	(395.71)	(1,333.57)
6	Other comprehensive (loss) (gross of tax)					
	(a) Items that will not be reclassified to profit or loss					
	Tax on above	(9.51)	(4.19)	(20.57)	(22.10)	(16.77)
	(b) Items that will be reclassified to profit or loss	-	-	-	-	-
	Tax on above	-	-	-	-	-
	Total other comprehensive (loss) (net of income tax)	(9.51)	(4.19)	(20.57)	(22.10)	(16.77)
7	Total comprehensive (loss) for the period (5 + 6)	(126.56)	(167.78)	(434.28)	(417.81)	(1,350.34)
8	Paid-up equity share capital	1,306.41	1,306.41	1,303.09	1,306.41	1,303.09
	Face value per equity share	10.00	10.00	10.00	10.00	10.00
9	Earnings per equity share (of Rs. 10 each) (not annualised):					
	(a) Basic	(0.90)	(1.25)	(3.18)	(3.03)	(10.24)
	(b) Diluted	(0.90)	(1.25)	(3.18)	(3.03)	(10.24)
	See accompanying notes to the standalone financial results					



Kaya Limited
Standalone Balance Sheet as at 31 March 2019

(Rs. in Lakhs)

Particulars	31 March 2019 (Audited)	31 March 2018 (Audited)
ASSETS		
Non-current assets		
Property, plant and equipment	4,142.88	4,799.24
Capital work-in-progress	83.75	30.27
Intangible assets	181.49	188.59
Investment in subsidiaries	9,451.11	9,451.11
Financial assets		
Loans	1,314.19	1,564.31
Other financial assets	1.96	1.08
Deferred tax assets	2,106.66	2,106.65
Non-current tax assets	387.36	16.36
Other non-current assets	470.17	622.47
	18,139.57	18,780.08
Current assets		
Inventories	3,401.84	3,376.92
Financial assets		
Loans	925.30	383.46
Trade receivables	553.51	411.79
Cash and cash equivalents	417.20	348.69
Bank balances other than above	43.43	25.85
Current investments	1,442.87	2,008.30
Other financial assets	307.65	249.48
Other current assets	785.84	547.37
	7,877.64	7,351.86
TOTAL ASSETS	26,017.21	26,131.94
EQUITY AND LIABILITIES		
Equity		
Equity share capital	1,306.41	1,303.09
Other equity	14,985.96	15,134.95
	16,292.37	16,438.04
Liabilities		
Non-current liabilities		
Long-term provisions	112.61	22.65
	112.61	22.65
Current liabilities		
Financial liabilities		
Trade payables		
Total outstanding dues of Micro enterprises and Small enterprises	105.86	-
Total outstanding dues of creditors other than Micro enterprises and Small enterprises	1,467.29	1,574.61
Other financial liabilities	31.54	81.07
Other current liabilities	7,847.89	7,790.23
Short-term provisions	159.65	225.34
	9,612.23	9,671.25
TOTAL EQUITY AND LIABILITIES	26,017.21	26,131.94



Notes to the Kaya Limited Standalone financial results:

1. This statement has been prepared in accordance with the Companies (Indian Accounting Standards) Rules, 2015 (Ind AS) prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies to the extent applicable.

2. The Standalone audited financial results of Kaya Limited ("the Company") for the quarter and year ended 31 March 2019 were reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 7 May 2019. These financial results have been audited by the statutory auditors of the company and are available on the company's website - <http://www.kaya.in>.

3. The Company has single operating segment viz. "Skin Care Business" in terms of Ind AS 108.

4. Other expenses includes rent of Rs 3,724.99 lakhs (31 March 2018: Rs 3,545.94 lakhs) and consumption of stores of Rs 2,689.03 lakhs (31 March 2018: Rs 2,870.71 lakhs) for year ended 31 March 2019.

5. Following are the particulars of Employee Stock Options pursuant to various schemes:

Particulars	Quarter ended 31 March 2019	Quarter ended 31 March 2018
Balance at the beginning of the quarter	106,658	169,317
Granted during the quarter	-	-
Forfeited / lapsed during the quarter	28,236	30,911
Exercised during the quarter	-	693
Outstanding at the end of the quarter	78,422	137,713

6. The Company adopted Ind AS 115 with a modified retrospective approach, with the effect of initially applying this standard being recognised at the date of initial application (i.e. 1 April 2018) in Retained Earnings. Hence, the figures for the comparative periods and year ended 31 March 2018 have not been restated. On adoption of Ind AS 115, the Company refined its accounting of performance obligations including allocation of fair values and treatment of upfront fees. Consequently, Rs 2,370.38 lakhs of Revenue from Operations has been reduced from Retained Earnings as at 31 March 2018. Further, as a result of this change, Revenue from Operations for the year ended 31 March 2019 is higher by Rs 113.24 lakhs and loss after tax is lower by an equal amount. The Basic and Diluted EPS for the year ended 31 March 2019 is Rs (3.03) per share instead of Rs (3.90) per share.

7. Previous period/year figures have been regrouped/reclassified to make them comparable with those of current period.

Place : Mumbai

Date: 7 May 2019



Harsh Mariwala

Chairman and Managing Director