

# Kaya Limited

May 7, 2019

To,  
**BSE Limited**  
Market Operations Department,  
1st Floor, Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai – 400001  
**BSE Scrip Code: 539276**

**National Stock Exchange of India Limited**  
'Exchange Plaza', 5<sup>th</sup> Floor,  
Plot No. C/1, G Block,  
Bandra Kurla Complex,  
Bandra(E), Mumbai 400051  
**NSE Symbol: KAYA**

**Subject: Media Release –Q4 – FY2018-19**

Dear Sir/ Madam,

Please find enclosed a media release by Kaya Limited in respect of the quarter ended March 31, 2019.

This is for your information and records.

For **Kaya Limited**

Nitika D.

**Nitika Dalmia**  
**Company Secretary &**  
**Compliance Officer**



Encl: A/a

## **KAYA LIMITED**

### **Media Release**

#### **Kaya Limited**

#### **Consolidated Revenue up by 7%**

##### **Q4 FY19**

Kaya Limited posted consolidated Revenue from Operations of INR 104.3 crores for the quarter ended 31<sup>st</sup> March 2019, a growth of 7% over corresponding quarter ended 31<sup>st</sup> March 2018.

India business reported a Revenue growth of 2% and International business grew by 13% over Q4 LY

Consolidated Operating EBIDTA at INR (0.2) crores for the quarter ended 31<sup>st</sup> March 2019, as compared to breakeven for the corresponding quarter in previous year.

Consolidated Loss after Tax and Minority Interest and exceptional items for the quarter ended 31<sup>st</sup> March 2019, is INR 12.9 crores compared to INR 8.5 crores for the corresponding quarter ended 31<sup>st</sup> March 2018.

##### **FY19**

Kaya Limited posted consolidated Revenue from Operations of INR 420.9 crores for year ended 31<sup>st</sup> March 2019, a growth of 5% over corresponding period ended 31<sup>st</sup> March 2018.

India business reported a Revenue growth of 4% and International business Revenue grew by 6% over LY.

Consolidated Operating EBIDTA at INR 15.2 crores (4% of Revenue), for year ended 31<sup>st</sup> March 2019, as compared to INR (0.5) crores, for the corresponding period in previous year.

Consolidated Loss after Tax and Minority Interest for year ended 31<sup>st</sup> March 2019 is INR 16.2 crores compared to INR 21.5 crores for the corresponding period ended 31<sup>st</sup> March 2018.

**Kaya Limited** is leading specialty skin & hair care, solution provider in India and Middle east either directly or through one or more of its subsidiaries. Kaya Limited ("Kaya") was incorporated on 27th March, 2003 as part of wholly owned subsidiary of Marico Limited and was demerged from Marico Limited in September, 2013. Kaya delivers holistic skin & hair care solutions through its range of Kaya Clinics (97 in India and 23 in the Middle East) and product retail outlets/touch point (500+ in India).

**Kaya Clinic**, chain of specialized skin & hair care clinics, offers customized solutions by expert dermatologists delivered through a synergistic combination of products and services backed by state-of-the-art safe skincare technologies. Kaya runs with a single minded objective of delivering flawless skin through expert skincare solutions that include services in the areas of Acne/Acne-scar Reduction, Pigmentation, Anti-Ageing, Laser Permanent Hair Reduction, Hair Free, etc. along with regular beauty enhancement & maintenance services. Kaya also has a range of more than 80+ skincare & hair care products ranging from daily skin care to specific skin concerns like acne, pigmentation, ageing, etc.

*For more information visit [www.kaya.in](http://www.kaya.in)*

Kaya Limited, Regd. Off: 23/C, Mahal Industrial Estate, Mahakali Caves Road, Andheri (East), Mumbai 400 093.Tel: (91-22) 66195000

# Website: [www.kaya.in](http://www.kaya.in) # Email: [Investorrelations@kayaindia.net](mailto:Investorrelations@kayaindia.net)